

2014 REMODELER OF THE YEAR: Mosby Building Arts

While always open to new management ideas, project excellence and customer satisfaction are unwavering goals for this year's Remodeler of the Year.

By Wendy A. Jordan, Senior Contributing Editor

Ever since he bought his father's St. Louis remodeling business in 1983, three things have shaped Scott Mosby's company: a commitment to top standards of product and service; the drive to achieve consistently high levels of customer satisfaction; and a thirst for new ideas and industry wisdom to make Mosby Building Arts a successful business, supportive employer, and effective community advocate.

Mosby Building Arts scores high on all three fronts, earning recognition as the *Professional Remodeler* 2014 Remodeler of the Year.

Tools of the Trade

Samuel Mosby launched the Mosby company in 1937, building cabinets in his garage. By the 1960s the company had expanded into full-fledged remodeling, with Samuel designing and building room additions. In 1969, when Scott was in high school, he began doing carpentry for his dad as a summer job. He loved it. Over the years he continued to help his dad, in the process gaining expertise in construction. After earning a college degree in finance and real estate appraisal in 1976, he joined the Mosby company full-time as a carpenter. Then, in 1983, Samuel decided to become a full-time home inspector. For the \$1,300 price of worker's compensation insurance, he sold the business to Scott.

"I realized the value of the Mosby company name and reputation" in the local Kirkwood, Mo., area, Scott says, and he harnessed that reputation, plying his carpentry tools as sole proprietor of a home repair and remodeling business. But when he met Judy in 1986, it became clear that his tools in administration were lacking. As accounting manager for a commercial construction company, Judy was surprised to discover Scott's bill paying system—invoices organized in stacks on the floor for payment. Soon after, when Judy married Scott and took over accounting and administration for the

MOSBY BUILDING ARTS:

WHO, WHAT, & WHERE

1947-69: Custom home builder and construction contractor

1965: Added design-build staff and capabilities

SCOTT MOSBY:
President and owner,
1983 to present

1985: Rented production space in south St. Louis County

JUDY MOSBY:
Co-owner, executive manager, 1985 to present

1950

1960

1980